

# Training



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Training Management

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Consulting

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E-Learning

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Integrated Services

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Facility Services

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steep Training is a strongly growing and internationally operating business unit of the steep GmbH. With more than 40 years of training experience we support you as your full service provider in all areas of training.

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# Training Management

steep Training implements your comprehensive and complex training projects. In doing so, our team of experts commonly takes on the overall responsibility starting from conception via implementation to evaluation of trainings. On your behalf and under your corporate identity. This way, you save time and resources to focus on your core competences exclusively.

## Our services in the field of training management:

- Development
- Implementation
- Administration
- Coaching
- Certification
- Learning-Management-System



# Consulting

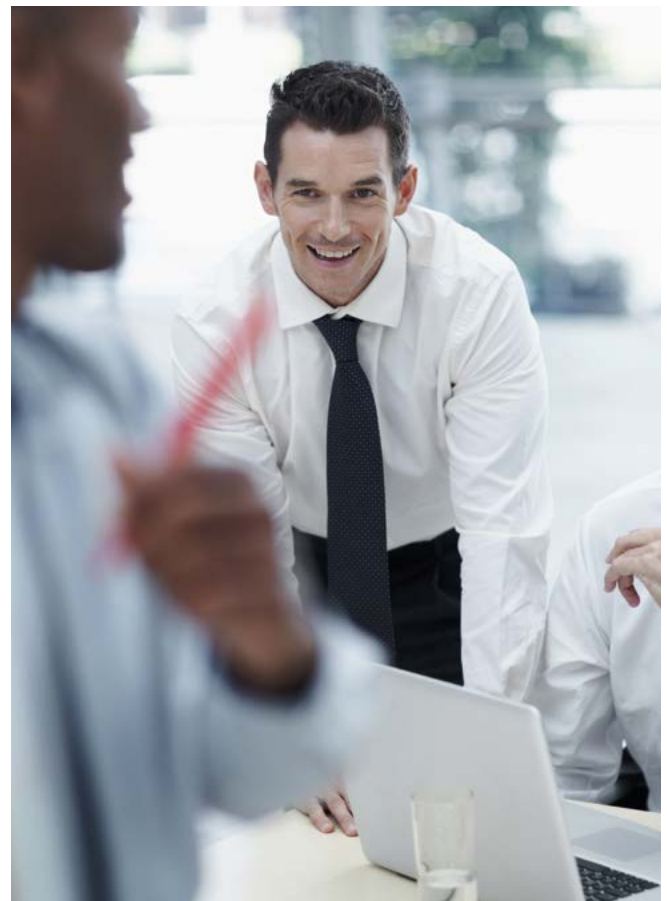
Our expert teams support you in your projects and advise you in all areas of the project work. You can benefit from our knowledge of the market and trade structures in various sectors. Together with you, we develop tailored solutions for areas, such as:

- Service at the car dealership
- Service core processes
- KPI management
- Service sales processes
- Customer loyalty

In doing so, we aim at achieving a lasting impact, creating know how, identifying new opportunities and developing strategies for business expansion, in cooperation with you.

## Our services in the field of consulting:

- Project development
- Project management
- Change management
- Interim management



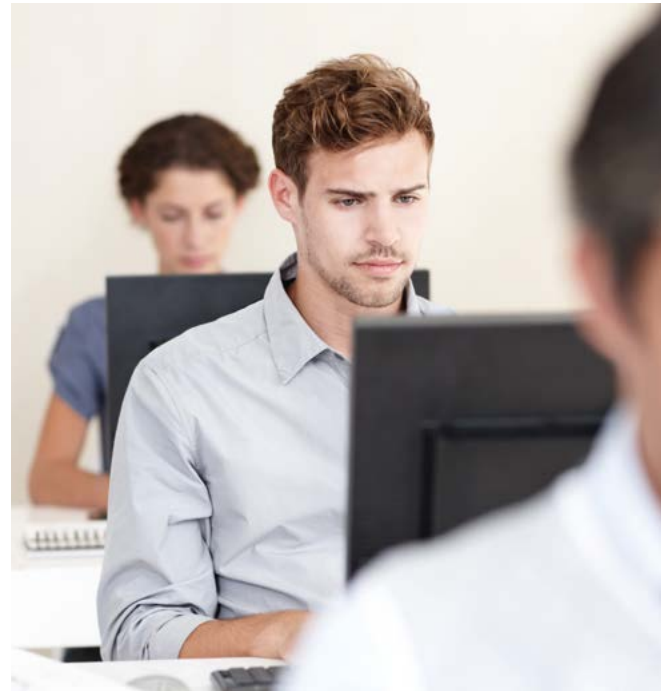
# E-Learning

With steep Training you can profit from our comprehensive experience with various forms of e-learning. In doing so, we consistently pursue the implementation of blended learning programs. Together with you, we decide in which areas interactive training solutions are applicable and suitable as supplementation to face-to-face trainings. Our approach is based on:

- Individual solutions and customer-specific concepts
- Modern visual presentation
- Optimum target group orientation

**In addition, we offer specific knowledge in the following areas:**

- Consulting
- Development
- Rollout
- Web-based training
- Virtual training
- Learning videos



# Integrated Services

steep Training provides you with an extensive range of services from the areas of service, support and aftersales and supports you with cross-departmental full-service and outsourcing. steep Training offers expertise in the following service areas:

- Outsourcing processes
- Personnel leasing
- Event management
- Logistics
- Hotline
- Field service



# Facility Services

steep Training offers regional, practical training opportunities in steep-owned training centers or builds and operates exclusive training centers in accordance with the requirements of your corporate identity and equipment.

Together with you, we plan and develop the construction and the equipment of your training facilities. At your request we take over the entire operation of the facilities and properties. According to your wishes, steep Training assumes sub- or complete services in the following areas:

**1**

Selection, purchase or renting of suitable buildings or provision of steep training centers

**2**

Facility management without cost risk for customer

**3**

Renovation, equipment, commissioning and maintenance of the properties

**4**

Provision of qualified personnel and its training and education (e.g. train-the-trainer seminars)

**5**

Concept creation and development of training literature

**6**

Preparation and sending of documents to participants and/ or to training location

**7**

Planning and organisation of trainings and events

**8**

Implementation of trainings and product launches

**9**

Training administration and invitation management

**10**

Evaluation and quality assurance

**11**

Holistic project management (single-point-project management)

We gladly develop a concept for the operation of a regional training landscape in Germany, Europe or international. Upon request we provide our services under your name and in your individual corporate identity.

# Sectors

## Automotive

Whether management training, sales or after-sales, there is no target group in the sales- and service network, whose daily activities we do not know and incorporate in our qualification programs. Our know-how includes strategy, business development, business administration, process implementation, technical training as well as internal trainings or coachings. Among others, in connection with a variety of rollout activities, cross-sectoral, profound and implemented in sustainable programs. In doing so, we rely on modern blended learning qualification models, that both guarantee our customers a modern mix of methods in classroom trainings as well as save time and costs by the help of distance learning tools.



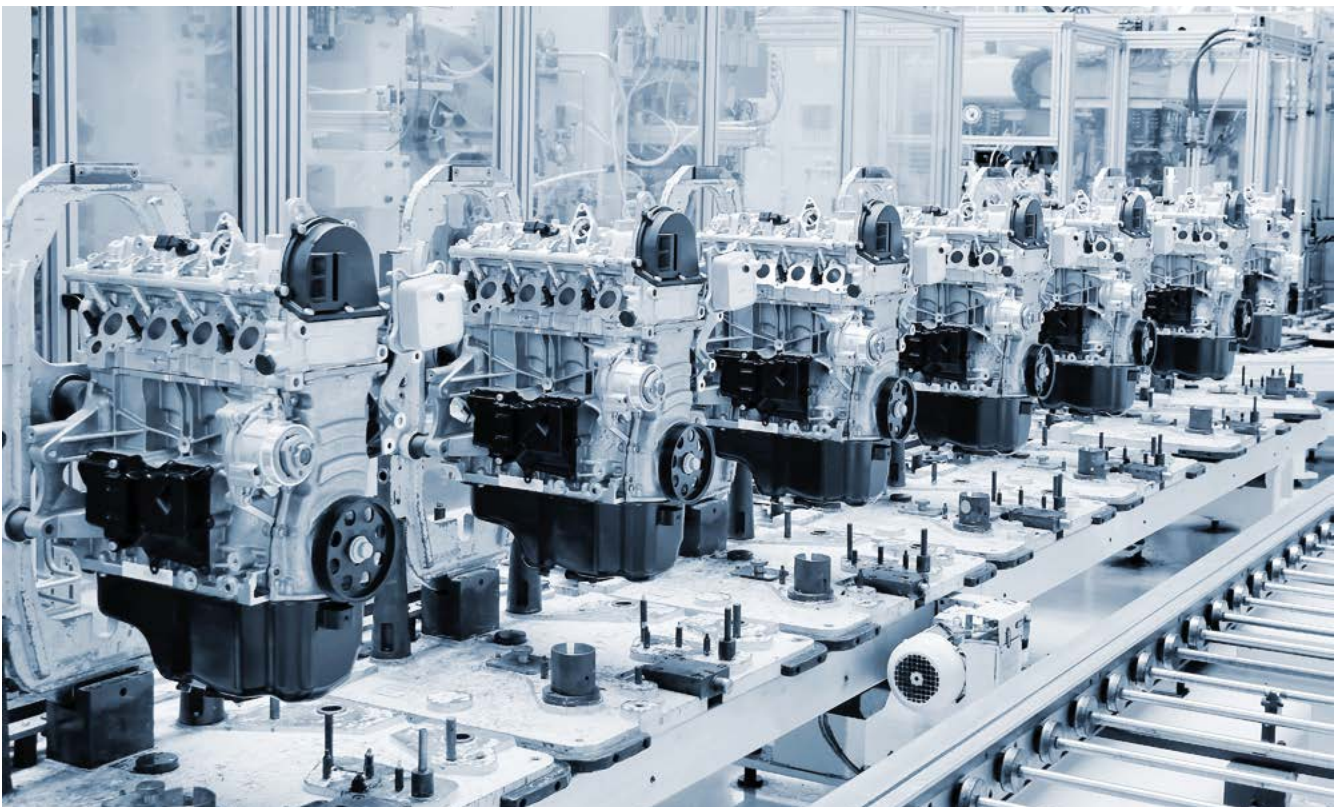
## Authorities

steep Training works with and for authorities in the field of training and re-training of future management and skilled workers. Among other things, we offer vocational re-trainings, advanced trainings and system trainings as well as the conception of your desired re-trainings / advanced trainings. Moreover, we closely cooperate with authorities in order allow refugees to facilitate their first steps on the labour market by means of targeted programmes.

## Industry

As a reliable partner for companies of the metal and electrical industry, (engineering, information technology and system technology) steep Training offers a training workshop for electrical and metal professions in Hamburg in the company's proprietary Training Center. The training workshop's programme is complemented by external seminars and exam preparation courses.

As industrial partner, we offer refugees a second chance by means of determination of suitability, passing on competences and vocational preparation, to allow them to follow their chosen career path in their new homes.



# Certificates and Standards

- EN ISO 9001-2008
- Membership IHK and HWK
- DISG and Persolog
- Structogram Cert
- NLP
- Trainer certifications
- Management Training Programme
- LEGO® SERIOUS PLAY® Trained LSP Facilitator
- Authorisation for personnel leasing
- Microsoft Learning Partner
- SAP
- ITIL – project management
- BVD – IT security
- GoGreen – Environment
- NATO – AQAP Security





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